

Introduction

The *Research and Markets* report for Global VoIP growth between 2021 and 2026 indicates VoIP services should grow to a value of \$102.5 billion by 2026. From a value of approximately \$85.2 billion in 2021, this represents a CAGR of around 3.8%.

The report notes that despite the havoc and chaos the pandemic caused for other industries, the VoIP sector has benefitted from a significant shift into the cloud.

Branding and selling our platform, your subscribers will enjoy a seamless communications experience from a single-source vendor while you gain the most optimal customer lifetime value by offering them your new cloud-hosted communication and collaboration solution.

Key benefits your customers will love



Unified Communications

Call routing, across devices, extensions, & queues

Full-featured Mobile App

Auto Attendant greets & routes callers across locations

Chat, SMS/MMS, screen share, presence, & more



Video Conferencing & Collaboration

Delivers an immersive, in-office experience, anywhere!

Collaborate anywhere, & on any internet-enabled device

Host meetings & monetize webinars - up to 1,000 guests!

Multi-channel communication options to engage with clients



Contact Center

All-in-one, cloud-native Contact Center

Optimize experience through Analytics & Insights

Support the demand for *Work From Anywhere* solutions

Integrates with Microsoft Outlook, Teams, & ~300 CRM solutions

Expand your offerings, your way

GigTel offers a fully managed, unbranded platform that empowers you to sell residential landline replacement and business cloud-hosted services on your terms and without having technical resources in-house. By rebranding our platform, you have the power to upsell to existing customers, gain access to a new revenue stream, and have even more flexibility with the pricing for each of your services.

As copper wire phone infrastructure is shut down, POTS prices increase and quality of service declines. White Label GigTel and move to the cloud.

Unified, cloud-based service

We provide the platform, training, tools, and re-brandable marketing material. You price, market, and sell as *YOUR* branded solution.



Get more with GigTel

- Transparent terms / set your own pricing
- Quick time to market (less than 60 days!)
- Supports single-line residential to mid-size businesses
- Monthly Recurring Revenue (MRR) model
- Free Proof-of-Concept for you, and for your clients
- Sales, marketing, and product resources / billing options

Why choose GigTel to re-brand and sell as your own?



Customer Retention

Deliver in-demand services as a single-source vendor



Up to 70% Profit Margins

Maintain ownership of your clients and get more profitability



Business Transformation

Scale your portfolio with a seamless transition to cloud-based solutions



From our stand-alone hosted phones to our high-performance Communication, Collaboration, and Contact Center services, adding our solutions to your portfolio will set you apart from the competition.



Service & Support We provide you the platform, training, re-brandable marketing assets, and 24/7, US-based support.



Security & Compliance Advanced security with two-factor authentication and audited to support HIPAA Compliance.



Economics Maximize profits with MRR – set your own price, only pay for what you sell, rapidly deploy without capital outlay.



Performance Geo-redundant platform, managed by GigTel, with 24/7 QoS network monitoring, and a 99.999% up-time (“SLA”).



Productivity Reduce management time and focus on growth – we’ll take care of managing and innovating the technology.



Control 100% your brand, your business, your clients – GigTel as a company and brand, remains invisible to your customers.



Scalability In less than 60 days, easily expand service outside of your current geographical reach.



Simplicity Turn-key, end-to-end solutions portfolio with key software integrations—all boasting your logo!

About GigTel



Hometown values are at the core of the GigTel team. Headquartered in Cloverdale, IN, as a part of Endeavor Communications, GigTel was built on the reputation of 75 years of being in the telecommunication business. Based on our own evolving communication needs, we recognized the need for better communication solutions, leading us to launch GigTel.

Endeavor Communications is a member-owned cooperative, and embracing your needs is our highest priority. We commit to providing you the “big company” features, yet the reliable experience of small-town service. [Click Here](#) for a demo of the Admin Portal, and [contact us](#) to discuss how our platform can transform your business.

Integrations, Compliance, & Compatibility

