

Introduction

According to Zuora's End of Ownership report, nine out of ten consumers will be subscribing to a service by 2022 while McKinsey's Global Banking and Finance Review reports that seven in ten business leaders currently view subscriptions as their key business prospect. Branding and selling our platform, your subscribers will enjoy a seamless communications experience from a single-source vendor while you gain the most optimal customer lifetime value offering them your new cloud-hosted communication and collaboration solution.

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Key Benefits Your Customers Will Love



Unified Communications

One phone number, rings across devices

Secure collaboration with chat, screen share, presence and more

Full-featured Mobile App

Virtual Receptionist greets customers & routes calls



Video Conference & Collaboration

Delivers an immersive in-office experience, anywhere!

Collaborate anywhere, on any device

Host and monetize your own webinars

Multichannel communication options to engage with clients



Contact Center

All-in-one, cloud-native Contact Center

Turn Analytics & Insights into results

Enable *Work From Home (WFH)* Agents

Integrations with Microsoft Outlook, Teams, & ~300 CRM solutions

Expand Your Offerings, Your Way

GigTel offers a fully managed, unbranded platform that empowers you to sell residential landline replacement and business cloud-hosted services on your terms and without having technical resources in-house. By rebranding our platform, you have the power to upsell to existing customers, gain access to a new revenue stream, and have even more flexibility with the pricing for each of your services.

Unified, Cloud-Based Service

We provide the platform, tools and re-brandable marketing material. You market and sell as *YOUR* branded solution.



Get More With GigTel

- Transparent terms / set your own pricing.
- Quick time to market.
- Supports single-line residential to mid-size businesses.
- Monthly Recurring Revenue (MRR) model.
- Free Proof-of-Concept for you and for your clients.
- Sales, marketing, and product resources.

Why Choose GigTel to Re-brand and Sell as Your Own?



Customer Retention

Deliver in-demand services as a single-source vendor



Up to 70% Profit Margins

Maintain ownership of your clients and get more profitable



Business Transformation

Scale your portfolio with a seamless transition to



From our stand-alone hosted phones to our high-performance Communication, Collaboration and Contact Center services, adding our solutions to your portfolio will set you apart from the competition.



Service & Support We provide you the platform, training, and re-brandable marketing assets as well as 24/7 US-based



Security & Compliance Advanced security with two-factor authentication and audited to support HIPAA Compliance.



Economics Maximize profitability with subscription services - set your own price, only pay for what you sell, rapidly deploy



Performance Geo-redundant platform, 24/7 network monitoring delivering 99.999% up-time ("SLA"), and US-based



Productivity Reduce management time and focus on growth - we'll take care of managing and innovating the technology.



Control 100% your brand, your business, your clients - GigTel as a company and brand, remains invisible to your clients.



Scalability Leverage our re-brandable assets and options for billing, and low and predictable costs.



Simplicity Turn-key, end-to-end solution portfolio with key integrations—just add your logo!

About GigTel



Hometown values are at the core of the GigTel team. Based in Cloverdale, IN as a part of Endeavor Communications, GigTel was built on the reputation of 75 years of being in the telecommunication business. Based on our own evolving communication needs, we recognized the need for better communication solutions, leading us to launch GigTel.

We are a member-owned cooperative, and embracing your needs is our highest priority and we commit to providing you the big company features, with the feel of small-town service. [Click Here](#) for a demo of the GigTel Admin Portal.

Integrations, Compliance, & Compatibility

